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**NEWTON**  
COLLEGE

# INTERNATIONAL STUDENT PROSPECTUS

CRICOS: 03598G

RTO: 41437

ABN: 75 609 329 973



[WWW.NEWTON.EDU.AU](http://WWW.NEWTON.EDU.AU)



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## Welcome from Newton College

It is our pleasure to welcome you to start your learning journey with Newton College.

Newton College was established, as a Registered Training Organisation under Australian Skills Quality Authority(ASQA), the national regulatory body. Newton College have developed the concept of professionalism which implies accepting the responsibilities taken by our academic staff with a sense of dedication, commitment and performing in the academic world, the work with our efforts and ethically provide the Australian qualification to the highest possible standards to overseas students in Australia.

We will remain committed to ensuring that Newton College graduates in their particular field have the technical skills, knowledge, applied research, applied occupational and professional industry skills needed to meet the international workforce labour market.

Newton College invites professionals from the corporate sectors and industry-relevant experience academics to teach and train applied or essential skills for the labour market, which includes the balance between theory and practice; thus, Newton College provides the learners with access to practical knowledge directly from the source in the form of industry experienced trainer/facilitators. In addition to this, each learner is able to spend time with their allocated mentor to develop their confidence to compete in their chosen industry labour market. Apart from it, the Newton College earnestly endeavours to nurture ethical values in its students to become responsible global citizens.

Newton College is flexible with content and delivery methods. We believe that we can, and must, do as much as possible to embed the required skills and knowledge in our current curriculum. We believe in innovative methods of teaching and learning and developing the critical thinking and research skills for our students to pursue a successful pathway to higher education.

Our dedicated team is eager to support your academic endeavours, and on behalf of Newton academic and admin staff, we welcome you to our community.



## About Newton College

Newton College is a Registered Training Organisation (RTO) in Australia. Newton College offers diverse vocational courses to domestic and international students at its Melbourne and Brisbane campuses. We also provide English courses to international students on the campuses. Demanding academic programs, quality of education and pleasant environment make Newton College an ideal choice for vocational qualification training.

Our aim is to provide students with high quality training in the vocational sector to enhance their skills and knowledge. We are committed to provide a pleasant environment and required facilities to enable Newton College students to acquire appropriate employability skills that adapt to the ever-changing requirements, ensuring they are competitive and productive in their chosen field of study.

Newton's Melbourne campuses (Queen Street Campus and Lonsdale Street Campus) are situated in the heart of Melbourne, in the central business district (CBD), within walking distance to the worldwide travel attraction like Parliament, Flinders Street Railway Station, Bourke Street mall, etc. Flinders Street railway station is a railway station on the corner of Flinders and Swanston Streets in Melbourne, Australia. It serves the entire metropolitan rail network. Backing onto the city reach of the Yarra River in the heart of the city, the complex covers two whole city blocks and extends from Swanston Street to Queen Street. This means students will undertake their face-to-face training next to some of the Australia's best hospitality and tourism operations.

The Brisbane campus of Newton College is in Greenslopes which is only 5 kilometres from the Brisbane CBD. Brisbane is only an hour's drive from the world-famous Gold Coast and its surf beaches and theme parks to the south and the picturesque and lush Sunshine Coast and its golden beaches to the north. Newton College facilities boast modern classrooms and computer labs, as well as other training facilities that are ideal for you to gain the most out of your study.

All Newton College campuses are easily accessible by all forms of public transport. Students are within walking distance of various stores, supermarkets, banks, post office and restaurants and some of the tourist attractions.



# Why choose Newton?

## *Cost Effective*

Newton College programs are competitive in the market place. Our pricing structure provides students with confidence that they are receiving value for money, on their investment.

## *Campuses*

The Melbourne campuses (Queen Street Campus and Lonsdale Street Campus) are located in the heart of the Melbourne Central Business District (CBD). Public transport (trains, trams and buses) is accessible to and from the campus 7 days a week. The Brisbane campus is in Greenslopes which is only 5 kilometres from the Brisbane CBD. Newton facilities boast modern classrooms and computer labs, as well as other training facilities that are ideal for you to gain the most out of your study.

## *Teaching Staff*

Newton trainers and assessors are experienced, enthusiastic and dedicated, and deliver well-prepared and stimulating lessons for all language courses and VET qualifications, on Newton Scope of Registration. All trainers and assessors hold Certificate IV in Training and Assessment, together with their vast experience within relevant industry.

## *Flexible Learning*

We provide flexible study options and. Students will be able to select from a larger range of timetabling options that better suit their needs. All scheduled classes are face-to-face classroom based at Newton campuses.

## *Modern Technology and Resources*

Our computer labs are equipped with modern technology and is accessible to assist students during their studies. Students have free access to internet facility for personal use during their enrolment with us on campus.

## *Student Support Services*

Our Student Support Services strive to provide the very best student engagement support. With our commitment to ensuring sufficient service that meets students' needs, our small campuses, low class numbers and personal approach to your education allow us to interact with students as often as they need. Our trained friendly support staff provide a 'drop in' support service.

For more detail please visit <https://newton.edu.au>





# Why Study in Australia?

## *Studying in Australia*

Australia is an incredible country to live and travel. It is a nation that is diverse in its culture and environment. Its people are friendly and relaxed.

There are more than 600,000 overseas students studying in Australia and each year approximately 15,000 students from the Asia-Pacific region arrive in Australia to continue their education.

They have chosen Australia for several reasons:

- Australia has a high-quality education system,
- Australia offers traditional education in reputable colleges and universities,
- Australian universities and colleges have established networks of support to help overseas students,
- The Australian education system includes informality and accessibility of academic staff, the availability of computers, small group classes and close supervision,
- Living costs and tuition costs compare well with other countries,
- Most overseas students are permitted to work part-time,
- Australia is a safe, stable country with a pleasant climate, and
- Australia welcomes overseas students.

Read more on <https://www.studiesinaustralia.com/studying-in-australia/why-study-in-australia>





## Studying in Melbourne

Melbourne is the capital city of the state of Victoria. It is situated on the Yarra River and around Port Phillip Bay with beautiful beaches and water sports facilities. It is a beautiful spacious city with all the parks, gardens, sporting venues and scenic places.

Students from all over the world come to Australia to take advantage of our world-class education, and to enjoy our friendly hospitality and cultural diversity.

### *Melbourne is the world's most liveable city*

For seven years in a row, Melbourne has been voted the world's most liveable city by the Economic Intelligence Unit. Melbourne has scored 97.5 out of 100. Melbourne's high performance in education, culture, environment, infrastructure, low crime rate and affordable living all contribute to this very high ranking. It is also the highly sought-after place for a variety of cultural and sports events. Melbourne is attractive in tertiary education with a large variety of options in the public and private education space.

### *Our universities rank in the world's best*

QS World University Rankings place six of Victoria's 10 universities in the top-ranked universities in the world. Victoria is a global knowledge hub and we attract the world's best academics and researchers. Whether your study involves research, technical training, English language or business you'll learn with the best.

### *Australia's best student city*

In 2019, QS Best Student Cities and Global Finance Best Cities awarded Melbourne as Australia's best student city and the fifth best in the world. Key features such as Victoria's high standard and quality of living, vibrant multicultural society and social inclusion attracted 175,000 international students to Victoria in 2016. Often called Australia's cultural capital, Melbourne is home to the attractions that make the Australian lifestyle so appealing.

Read More at: <https://www.studymelbourne.vic.gov.au/why-study-in-melbourne/top-reasons-to-study-in-melbourne>

<https://www.gfmag.com/global-data/non-economic-data/best-cities-to-live>



## Studying in Brisbane

Brisbane is the capital of the state of Queensland and it is the third largest city in Australia. Brisbane is a genuine new-world city with the presentation of its positive attitude and creative confidence. Brisbane is developing vibrantly in its economy and education.

Brisbane exposed itself internationally during the 1982 Commonwealth Games, the 1988 World Expo and the 2001 Goodwill Games. Brisbane had the enjoyable weather with its warm climate, spectacular scenery and pleasant locals. In November 2014 the city hosted the G-20 summit, attracting thousands of media, delegates and security staff. Brisbane is a fast-growing city in Australia.

Our world-ranking universities and education institutes offer programs for all levels of international study across various subjects as well as college and English language courses.

Read More at:

[http://www.choosebrisbane.com.au/Study?utm\\_source=redirects&utm\\_medium=www.studybrisbane.com.au&utm\\_campaign=301\\_Redirects](http://www.choosebrisbane.com.au/Study?utm_source=redirects&utm_medium=www.studybrisbane.com.au&utm_campaign=301_Redirects)



## Australian Qualifications Framework

AQF Level	Qualification Type	Volume of Learning
Level 10	Doctoral Degree	3 – 4 years
Level 9	Master Degree	1 – 2 years
Level 8	Bachelor Honours Degree Graduate Certificate Graduate Diploma	1 year 0.5 – 1 year 1 – 2 years
Level 7	Bachelor Degree	3 – 4 years
Level 6	Advanced Diploma Associate Degree	1.5 – 2 years 2 years
Level 5	Diploma	1 – 2 years
Level 4	Certificate 4	0.5 – 2 years
Level 3	Certificate 3	1 – 2 years
Level 2	Certificate 2	0.5 – 1 year
Level 1	Certificate 1	0.5 – 1 year





## Student Support and Services

Newton has a range of support services and assistance available to students. All support services on-campus are free of charge. Some referred services external to the College may come at a charge determined by the provider of the service.

### *Student Orientation*

You are required to participate in an orientation session prior to the start of your course. During orientation you will be provided with detailed information on life and study in Melbourne and Newton, course information and requirements, the LLN test and the enrolment process to ensure a smooth start to your course. You will also receive general information on College policies, services and student responsibilities.

### *Complaints and Appeals*

Newton has established complaints and appeals policy and procedure, which can be accessed on the College website:

[http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Student%20Support%20Policy%20and%20Procedure\\_V1.2.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Student%20Support%20Policy%20and%20Procedure_V1.2.pdf)

### *Academic Support*

Newton provides academic support for all Newton students. The learning support and academic consultation with the trainers are available on appointment and/or scheduled in the timetable. The Newton Learning Advisor will help you develop your understanding with assessments through individual help sessions and academic workshops.

For more information, please visit:

[http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Student%20Support%20Policy%20and%20Procedure\\_V1.2.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Student%20Support%20Policy%20and%20Procedure_V1.2.pdf)

## Other Useful Information

### *Education Services for Overseas Students*

The Education Services for Overseas Students Act 2000, or ESOS Act, establishes legislative requirements and standards for the regulation of education and training institutions offering courses to international students in Australia on a student visa. In particular, ESOS provides tuition protection for international students.

For more information, please visit:

<https://internationaleducation.gov.au/Regulatory->

### *Tuition Protection Service*

The Tuition Protection Service (TPS) is a government initiative protecting international students in the event that an education provider is unable to fulfil their obligation to deliver the agreed course of study. The TPS ensures that international students are able to complete their study in another course or with another education provider or that they get a refund of their unspent tuition fees.

For more information, please visit:

<https://tps.gov.au/StaticContent/Get/StudentInformation>

### *Unique Student Identifier*

The Unique Student Identifier (USI) ensures that you have access to all your training records online at any time. It makes life easier for you and your employer. If you are a continuing student in Vocational Education, Newton needs your USI number before issuing qualification or if you are new student, you can create your USI or, Newton can apply for your USI on your behalf.

For more information, please visit:

<https://www.usi.gov.au/students>

### *Living Costs in Australia*

Knowing the average living costs in Australia is an important part of your financial preparation. For your reference, there are some of the costs associated with living and studying, in Australia. For more information, please see links below.

For more information, please visit:

<http://www.studyinaustralia.gov.au/global/live-in-australia/living-costs>

## Newton College Commitment

### *Privacy Statement*

Information collected about an individual learner can be provided by Newton College to the Commonwealth including the TPS or state or territory agencies, in certain circumstances, to the Australian Government and designated authorities; in accordance with the Privacy Act 1988. In other instances, information collected on this form or during your enrolment can be disclosed without your consent where authorised or required by law.

Privacy provisions set out how Newton will collect,

use, keep, secure and disclose personal information that it has obtained. This also gives the individual or students the right to know that information Newton holds about them and establishes a right to correct that information if it is incorrect.

For any other third party, Newton College will only release student information only with the written consent of the student. Newton College will endeavour to take all reasonable steps to protect personal information from misuse, loss or unauthorised access, modification or disclosure.

### *Training and Assessment*

Newton will provide high quality training resources to ensure that the student enrolled in a course of study will have the best possible chance of completing the competency requirements with reasonable support and in a timely manner.

### *Issue of Certificates*

On successful completion of all course work and assessment, and full payment of the course fee, Newton College will issue you appropriate transcripts and Qualification Certificate.

### *Assessment*

Assessment for each unit of competence includes a range of approaches to allow students a number of different ways to demonstrate competence. Assessment will include practical demonstration of competence, written questions, case study, written reports, participation in role-plays and classroom activities.

### *Reassessment*

Students will have opportunity to undertake two supplementary assessments in each unit for which they have been deemed Not Yet Competent (NYC). All reassessment procedures will be provided to students at no charges.

## **Life at Newton College**

At Newton College, you will find many exciting ways to meet with new people from diverse culture and religion. You can take on new interests and have fun while your learning journey start with Newton to achieve your dream career. Newton will provide you opportunities to interact with your classmates and trainer/assessor/support officers during your learning experience in your chosen field.

Whether you decide to share a house with friends or commute from home, life as a student at Newton is full of opportunities to interact with your classmates and the trainers and staff. With a range of activities, events, social gathering and great training and delivery facilities, you will get the most out of the student lifestyle at Newton campus.

When you study on-campus, you will get opportunities to develop friendship that may last a lifetime, with students from a variety of backgrounds.

The campus may, however, sometimes seem to be an overwhelming or unfamiliar place, especially for international students away from home for the first time or removed from their usual support networks. Newton College, therefore, provides support and advice on welfare, counselling and staff who can help students with their concerns.

For more information, please visit: [www.newton.edu.au](http://www.newton.edu.au)

## **Student Responsibilities, Expectations and Newton College Commitments**

### *It is your responsibility to:*

Maintain integrity, work hard and treat others with courtesy and respect.

Be aware of the Student Code of Conduct relating to your responsibilities as a student in the Newton community, including those summarized in this brochure, the Student Handbook and the pre-enrolment information as well as your Visa clauses.

Keep yourself informed and keep Newton informed. This includes:

- Providing fair and honest feedback on training performance and on the content and presentation of courses.
- Paying all Newton tuition fees and charges for which you are liable, by the set deadlines.
- Providing accurate and updated contact details (phone number and email address).
- Checking your email regularly throughout the course. This is the primary means by which Newton communicates with you (e.g. course progress, assessment results, outstanding fees).
- Replying in a timely manner to all Newton trainer and administrative communications to you, including emails, phone calls and text

messages.

- Immediately updating your contact details if changes take place during your study period. You must provide your current address at all times as per your visa condition.

To be eligible for Newton to issue the qualification, you must successfully complete all the assessment requirements of the course.

*We will ensure that:*

- The training contents and course materials are current and reflect the training package requirements.
- Appropriate training facilities and equipment meet the relevant requirements and are accessible to all students.
- Trainers are qualified and have current industry experience and are supportive to students.
- Trainers provide students with constructive learning and assessment feedback in a timely and professional manner.
- Students' voices are heard through student surveys on curriculum, training and assessment, trainers and assessors and academic support and student services.
- Provide orientation and learning support throughout their study period.
- Students receive accurate information and enrolment guidance prior to the course start.
- Newton policies are readily accessible to students.
- Qualifications are issued within 30 days upon successful completion of all course requirements
- Everyone is treated fairly and equitably.
- Students have access to learning and welfare support when needed.
- The Newton College is responsible for the quality of the training and assessment in compliance with Standards for Registered Training Organisation (RTO) 2015.
- Students' rights are protected under "Australian Consumer Law".
- To not being disadvantage if Newton College changes the requirements of or discontinues the training product in which you are enrolled, and being advised of pathways to complete that program, or an appropriate alternative program, according to your needs and with your consent.
- Provide fair opportunity and access to Newton College complaints and appeal process.





## Courses at Newton College

Course Code	Course Title
BSB50215	Diploma of Business
BSB60215	Advanced Diploma of Business
BSB51918	Diploma of Leadership and Management
BSB61015	Advanced Diploma of Leadership and Management
PSP50916	Diploma of Interpreting (LOTE-English)
PSP60916	Advanced Diploma of Interpreting (LOTE-English)
PSP60816	Advanced Diploma of Translating
BSB80315	Graduate Certificate in Leadership Diversity
BSB80215	Graduate Diploma of Strategic Leadership
BSB80515	Graduate Certificate in Management (Learning)
BSB80615	Graduate Diploma of Management (Learning)
BSB42415	Certificate IV in Marketing and Communication
Non AQF Award	General English
Non AQF Award	English for Academic Purposes



# BSB50215 - Diploma of Business

**Qualification CRICOS Code:** 094911E

**Qualification Status:** Current

**AQF Level:** 5

## **Entry Requirement:**

There are no pre-requisites for any of the units of competency contained within it. This course is available to all international students and Newton College requires that students are able to provide evidence that they:

- Have demonstrated an IELTS level of at least 5.5 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Upper Intermediate or English for Academic Purposes Upper Intermediate level.
- Have successfully completed Australian year 11 or equivalent
- Are at least at age of 18 on the date of course commencement
- Have a suitable level of language, literacy and numeracy to complete course requirements with or without additional support that Newton College is able to provide (applicable for Level 1 countries only)
- **Please Note:** All the students commencing this course are required to complete LLN test on the orientation day to assist Newton College to identify student's needs for additional support during their study with Newton College.

**Total Core Units:** This qualification does not require core units.

**Total Electives Units:** 8

**Mode of Delivery:** Face-to-face 20 hours per week.

## **Course Fees:**

Total Course Fee AUD\$10,000 being:

Tuition Fee	AUD\$9,500
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Application Fee	AUD\$200
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Material Fee	AUD\$300
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**Total Course Duration:** 30 weeks including 3 weeks of term breaks

**Total Terms:** 3 Terms

## **Possible Employment Pathways:**

Executive officer, program consultant/ coordinator

## **Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

## **Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Report
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule dates.**

# BSB50215 - Diploma of Business Course Structure

Number of Elective Units: 8

Unit Code	Unit Name
BSBADM502	Manage meetings
BSBHRM501	Manage human resource services
BSBMKG501	Identify and evaluate marketing opportunities
BSBPMG522	Undertake project work
BSBWOR501	Manage personal work priorities and professional development
BSBRISK501	Manage risk
BSBMGT517	Manage operational plan
BSBLDR502	Lead and manage effective workplace relationships





# BSB60215 – Advanced Diploma of Business

**Qualification CRICOS Code:** 095919M

**Qualification Status:** Current

**AQF Level:** 6

**Entry Requirement:**

There are no pre-requisites for any of the units of competency contained within it. This course is available to all international students and Newton College requires that students are able to provide evidence that they:

- Have demonstrated an IELTS level of at least 5.5 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Upper Intermediate or English for Academic Purposes Upper Intermediate level.
- Have successfully completed an accredited course at least at AQF Level 5 (Diploma) or higher or equivalent
- Have successfully completed Australian year 12 or equivalent
- Are at least at age of 18 on the date of course commencement
- Have a suitable level of language, literacy and numeracy to complete course requirements with or without additional support that Newton College is able to provide (applicable for Level 1 countries only)
- **Please Note:** All the students commencing this course are required to complete LLN test on the orientation day to assist Newton College to identify student's needs for additional support during their study with Newton College.

**Total Core Units:** This qualification does not require core units.

**Total Electives Units:** 8

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee AUD\$12,000 being:

Tuition Fee	AUD \$11,500
Application Fee	AUD \$200
Material Fee	AUD \$300

**Total Course Duration:** 52 weeks including 8 weeks of term breaks

**Total Terms:** 4 Terms

**Possible Employment Pathways:**

Office administrator, executive assistant, supervisor, coordinator, team Leader and manager.

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Report
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule dates.**

# BSB60215 – Advanced Diploma of Business

## Course Structure

Number of Elective Units: 8

Unit Code	Unit Name
BSBMKG608	Develop organisational marketing objectives
BSBMKG609	Develop a marketing plan
BSBINN601	Lead and manage organisational change
BSBINM601	Manage knowledge and information
BSBMGT605	Provide leadership across the organisation
BSBMGT617	Develop and implement a business plan
BSBFIM601	Manage finances
BSBSUS501	Develop workplace policy and procedures for sustainability



# BSB51918 - Diploma of Leadership and Management

**Qualification CRICOS Code:** 098894B

**Qualification Status:** Current

**AQF Level:** 5

## **Entry Requirement:**

There are no pre-requisites for any of the units of competency contained within it. This course is available to all international students and Newton College requires that students are able to provide evidence that they:

- Have demonstrated an IELTS level of at least 5.5 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Upper Intermediate or English for Academic Purposes Upper Intermediate level.
- Have successfully completed Australian year 11 or equivalent
- Are at least at age of 18 on the date of course commencement
- Have a suitable level of language, literacy and numeracy to complete course requirements with or without additional support that Newton College is able to provide (applicable for Level 1 countries only)
- **Please Note:** All the students commencing this course are required to complete LLN test on the orientation day to assist Newton College to identify student's needs for additional support during their study with Newton College.

**Total Core Units:** 4

**Total Electives Units:** 8

**Mode of Delivery:** Face-to-face 20 hours per week.

## **Course Fees:**

Total Course Fee AUD \$10,000 being:

Tuition Fee                      AUD \$9,500

Application Fee                      AUD \$200

Material Fee                      AUD \$300

**Total Course Duration:** 52 weeks including 8 weeks of term breaks

**Total Terms:** 4 Terms

## **Possible Employment Pathways:**

Supervisor, Manager, Coordinator, Team Leader

## **Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

## **Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Report
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule dates.**



# BSB51918 - Diploma of Leadership and Management

## Course Structure

Number of Core Units: 4

Number of Elective Units: 8

Unit Code	Unit Name
BSBLDR511	Develop and use emotional intelligence (Core)
BSBLDR502	Lead and manage effective workplace relationships (Core)
BSBMGT517	Manage operational plan (Core)
BSBWOR502	Lead and manage team effectiveness (Core)
BSBWOR501	Manage personal work priorities and professional development
BSBMGT502	Manage people performance
BSBMGT516	Facilitate continuous improvement
BSBFIM501	Manage budgets and financial plans
BSBHRM513	Manage workforce planning
BSBPMG522	Undertake project work
BSBCUS501	Manage quality customer service
BSBADM502	Manage meetings



# BSB61015 - Advanced Diploma of Leadership and Management

**Qualification CRICOS Code:** 095920G

**Qualification Status:** Current

**AQF Level:** 6

**Entry Requirement:**

There are no pre-requisites for any of the units of competency contained within it. This course is available to all international students and Newton College requires that students are able to provide evidence that they:

- Have demonstrated an IELTS level of at least 5.5 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Upper Intermediate or English for Academic Purposes Upper Intermediate level.
- Have successfully completed an accredited course at least at AQF Level 5 (Diploma) or higher or equivalent
- Have successfully completed Australian year 12 or equivalent
- Are at least at age of 18 on the date of course commencement
- Have a suitable level of language, literacy and numeracy to complete course requirements with or without additional support that Newton College is able to provide (applicable for Level 1 countries only)
- **Please Note:** All the students commencing this course are required to complete LLN test on the orientation day to assist Newton College to identify student's needs for additional support during their study with Newton College.

**Total Core Units:** 4

**Total Electives Units:** 8

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee AUD \$12,000 being:

Tuition Fee	AUD \$11,500
Application Fee	AUD \$200
Material Fee	AUD \$300

**Total Course Duration:** 52 weeks including 8 weeks of term breaks

**Total Terms:** 4 Terms.

**Possible Employment Pathways:**

Office Administrator, Supervisor, Coordinator, Team Leader, Manager

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Report
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date.**

# BSB61015 - Advanced Diploma of Leadership and Management Course Structure

Number of Core Units: 4

Number of Elective Units: 8

Unit Code	Unit Name
BSBFIM601	Manage finances (Core)
BSBINN601	Lead and manage organisational change (Core)
BSBMGT605	Provide leadership across the organisation (Core)
BSBMGT617	Develop and implement a business plan (Core)
BSBSUS501	Develop workplace policy and procedures for sustainability
BSBMKG607	Manage market research
BSBWHS605	Develop, implement and maintain WHS management systems
BSBMKG609	Develop a marketing plan
BSBRISK501	Manage risk
BSBINM601	Management knowledge and information
BSBMGT608	Manage innovation and continuous improvement
BSBMGT616	Develop and implement strategic plans



# PSP50916 - Diploma of Interpreting (LOTE-English)

**Qualification CRICOS Code:** 097597G

**Qualification Status:** Current

**AQF Level:** 5

**Entry Requirement:**

There are no pre-requisites for any of the units of competency contained within it. This course is available to all international students and Newton College requires that students are able to provide evidence that they:

- Must have completed at least one year of a Bachelor or a Master's degree where English is the medium of instruction.
- If the Bachelor or Master's degree is completed offshore and not completed with English as the medium of instruction, then candidates must have an IELTS 6.0 or equivalent to IELTS (no band score less than 6).
- Evidence of LOTE background learning, i.e. High School certificate/degrees awarded in LOTE countries. Otherwise a Newton College internal LOTE language proficiency test is required.

**Total Core Units:** 7

**Total Electives Units:** 5

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee AUD \$9,500 being:

Tuition Fee	AUD \$9,000
Application Fee	AUD \$200
Material Fee	AUD \$300

**Total Course Duration:** 26 weeks including 2 weeks of term breaks

**Total Terms:** 2 Terms.

**Possible Employment Pathways:**

Provisional interpreter on NAATI certification

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date**





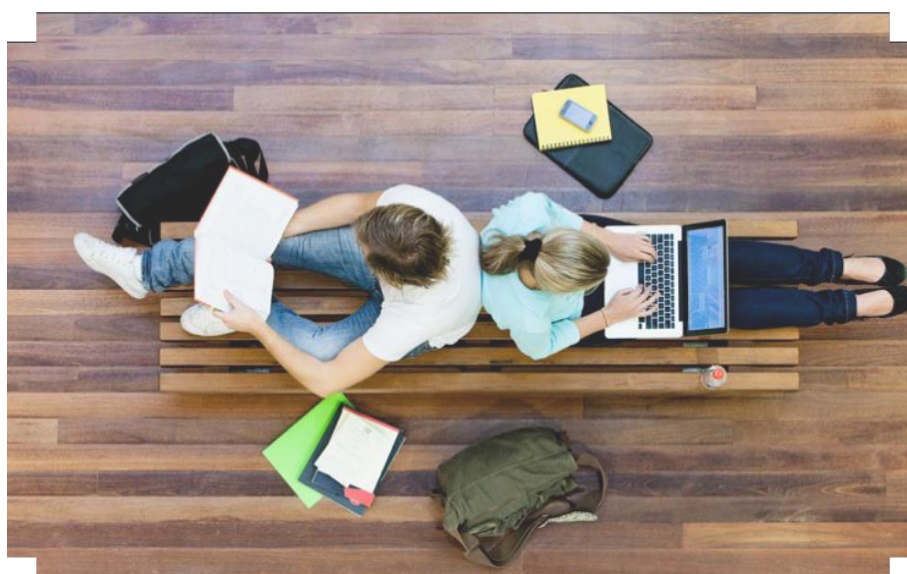
# PSP50916 - Diploma of Interpreting (LOTE-English)

## Course Structure

Number of Core Units: 7

Number of Elective Units: 5

Unit Code	Unit Name
PSPTIS001	Apply codes and standards to ethical practice (Core)
PSPTIS002	Build glossaries for translating and interpreting assignments (Core)
PSPTIS003	Prepare to translate and interpret (Core)
PSPTIS040	Interpret in general dialogue settings (LOTE-English) (Core)
PSPTIS041	Interpret in general monologue settings (LOTE-English) (Core)
PSPTIS042	Manage discourses in general settings (Core)
PSPTIS043	Use routine subject matter terminology in interpreting (LOTE-English) (Core)
PSPTIS045	Demonstrate routine English proficiency in different subjects and cultural contexts
PSPTIS046	Use routine education terminology in interpreting (LOTE-English)
PSPTIS047	Use routine health terminology in interpreting (LOTE-English)
PSPTIS048	Use routine legal terminology in interpreting (LOTE-English)
SITXLAN003	Conduct oral communication in a language other than English



# PSP60916 - Advanced Diploma of Interpreting (LOTE-English)

**Qualification CRICOS Code:** 097599F

**Qualification Status:** Current

**AQF Level:** 6

**Entry Requirement:**

There are no pre-requisites for any of the units of competency contained within it. This course is available to all international students and Newton College requires that students are able to provide evidence that they:

- Must have completed at least one year of a Bachelor or a Master's degree where English is the medium of instruction.
- If the Bachelor or Master's degree is completed offshore and not completed with English as the medium of instruction, then candidates must have an IELTS 6.0 or equivalent to IELTS (no band score less than 6).
- Evidence of LOTE background learning, i.e. High School certificate/degrees awarded in LOTE countries. Otherwise a Newton College internal LOTE language proficiency test is required.
- Completed Diploma of Interpreting successfully.

**Total Core Units:** 8

**Total Electives Units:** 7

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee AUD \$12,000 being:

Tuition Fee	AUD \$11,500
Application Fee	AUD \$200
Material Fee	AUD \$300

**Total Course Duration:** 48 weeks including 4 weeks of term breaks

**Total Terms:** 4 Terms.

**Possible Employment Pathways:**

Certified interpreter on NAATI certification.

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Report
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date.**



# PSP60916 - Advanced Diploma of Interpreting (LOTE-English) Course Structure

Number of Core Units: 8

Number of Elective Units: 7

Unit Code	Unit Name
PSPTIS100	Apply codes and standards to professional judgment (Core)
PSPTIS101	Negotiate translating and interpreting assignments (Core)
PSPTIS080	Interpret in complex dialogue settings (LOTE-English) (Core)
PSPTIS081	Interpret in complex monologue settings (LOTE-English) (Core)
PSPTIS082	Interpret through communication media (Core)
PSPTIS083	Manage discourses in complex settings (Core)
PSPTIS084	Sight translate (LOTE-English) (Core)
PSPTIS085	Use complex subject area terminology in interpreting (LOTE-English) (Core)
PSPTIS086	Use chuchotage (whispered simultaneous) to interpret (LOTE-English)
PSPTIS087	Use note taking to recall and reproduce source messages (LOTE-English)
PSPTIS002	Build glossaries for translating and interpreting assignments
PSPTIS091	Use complex education terminology in interpreting (LOTE-English)
PSPTIS092	Use complex health terminology in interpreting (LOTE-English)
PSPTIS093	Use complex legal terminology in interpreting (LOTE-English)
SITXLAN004	Conduct complex oral communication in a language other than English



# PSP60816 - Advanced Diploma of Translating

**Qualification CRICOS Code:** 097598G

**Qualification Status:** Current

**AQF Level:** 6

**Entry Requirement:**

- must be at least 18 years of age at the time of course commencement.
- must have completed at least Advanced Diploma where English is the medium of instruction. If the required qualification is completed offshore and not completed with English as the medium of instruction, then candidates must have an IELTS 6.0 or equivalent to IELTS (no band score less than 6).
- Evidence of LOTE background learning, i.e. High School certificate/degrees awarded in LOTE countries. Otherwise a Newton College internal LOTE language proficiency test is required.

**Total Core Units:** 5

**Total Electives Units:** 8

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee AUD \$14,000 being:

Tuition Fee	AUD \$13,500
Application Fee	AUD \$200
Material Fee	AUD \$300

**Total Course Duration:** 48 weeks including 8 weeks of term breaks

**Total Terms:** 4 Terms.

**Possible Employment Pathways:**

Certified translator on NAATI certification.

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Case Study
- Project
- Written Report
- Written Question
- Role Play
- Observation

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date**





# PSP60816 - Advanced Diploma of Translating Course Structure

Number of Core Units: 5

Number of Elective Units: 8

Unit Code	Unit Name
PSPTIS100	Apply codes and standards to professional judgement (Core)
PSPTIS101	Negotiate translating and interpreting assignments (Core)
PSPTIS060	Analyse texts types for translation of special purpose texts (LOTE-English) (Core)
PSPTIS061	Quality assure translations (Core)
CUAWRT401	Edit texts (Core)
PSPTIS062	Translate special purpose texts from English to LOTE
PSPTIS064	Read and analyse special purpose English texts to be translated
SITXLAN006	Read and write documents in an language other than English
PSPTIS066	Apply theories to translating and interpreting work practices
PSPTIS067	Demonstrate complex written LOTE proficiency in different subjects and cultural contexts
PSPTIS069	Maintain and enhance professional practice
PSPTIS070	Prepare translated transcripts
PSPTIS071	Translate multimedia source material



# BSB80315 - Graduate Certificate in Leadership Diversity

**Qualification CRICOS Code:** 095921F

**Qualification Status:** Current

**AQF Level:** 8

**Entry Requirement:**

- Have completed a Bachelor's degree in related fields of study.  
or
- Have completed a Diploma or Advanced Diploma qualification in related fields of study and 2 years equivalent full-time relevant workplace experience at a significant level of leadership and management responsibility and/or complexity in an enterprise.  
or
- Have three years equivalent full-time relevant workplace experience at a significant level of leadership and management responsibility and/or complexity in an enterprise.

For the purposes of entry into this qualification a degree, advanced diploma or diploma from any jurisdiction (country of origin) is acceptable. Work experience at sufficient complexity will be assessed using a process similar to RPL.

- Be at least 18 years of age or above;
- Have satisfactorily completed Australian Year 12 or equivalent
- Have demonstrated an IELTS level of at least 6.0 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Advanced or English for Academic Purposes Advanced Level.

**Total Core Units:** 4

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee \$9,000 being:

Tuition Fee \$8,500

Application Fee \$200

Material Fee \$300

**Total Course Duration:** 35 weeks including 5 weeks of term breaks

**Total Terms:** 3 Terms.

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Observation
- Project activities
- Portfolio,
- Case study
- Third-party evidence
- Reflective journal
- Written report
- Written questions

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule da**

# BSB80315 -Graduate Certificate in Leadership Diversity

## Course Structure

Number of Core Units: 4

Unit Code	Unit Name
BSBDIV801	Conduct strategic diversity workforce planning
BSBDIV802	Conduct strategic planning for diversity learning practices
BSBLDR804	Influence and shape diversity management
BSBLDR801	Lead personal and strategic transformation



# BSB80215 - Graduate Diploma in Strategic Leadership

**Qualification CRICOS Code:** 095922E

**Qualification Status:** Current

**AQF Level:** 8

**Entry Requirement:**

- Have completed a Bachelor's degree in related fields of study and 2 years equivalent full-time relevant work experience at a significant level of leadership and management responsibility, and/or complexity in an enterprise.  
or
- Have completed a Diploma or Advanced Diploma qualification in related fields of study and 3 years equivalent full-time relevant workplace experience at a significant level of leadership and management responsibility and/or complexity in an enterprise.  
or
- Have five years equivalent full-time relevant workplace experience at a significant level of leadership and management responsibility and/or complexity in an enterprise
- Be at least 18 years of age or above;
- Have satisfactorily completed Australian Year 12 or equivalent
- Have demonstrated an IELTS level of at least 6.0 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Advanced or English for Academic Purposes Advanced Level.

**Total Core Units:** 2

**Total Electives Units:** 6

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee \$15,000 being:

Tuition Fee	AUD \$14,500
Application Fee	AUD \$200
Material Fee	AUD \$300

**Total Course Duration:** 67 weeks including 7 weeks of term breaks

**Total Terms:** 5 Terms.

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Observation
- Project activities
- Portfolio,
- Case study
- Third-party evidence
- Reflective journal
- Written report
- Written questions

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date**



# BSB80215 - Graduate Diploma in Strategic Leadership

## Course Structure

Number of Core Units: 2

Number of Elective Units: 6

Unit Code	Unit Name
BSBLDR801	Lead personal and strategic transformation (Core)
BSBLDR802	Lead the strategic planning process for an organisation (Core)
BSBLDR803	Develop and cultivate collaborative partnerships and relationships
BSBLDR804	Influence and shape diversity management
BSBLDR805	Lead and influence change
BSBLDR806	Lead and influence ethical practice
BSBMGT801	Direct the development of a knowledge management strategy for a business
BSBINN601	Lead and manage organisational change



# BSB80515 Graduate Certificate in Management (Learning)

**Qualification CRICOS Code:** 0100476

**Qualification Status:** Current

**AQF Level:** 8

**Entry Requirement:**

- Have successfully completed a Bachelor's degree.  
or
- Have completed Advanced Diploma qualification and 2 years equivalent full-time experience at a management level.
- Be at least 18 years of age or above;
- Have satisfactorily completed Australian Year 12 or equivalent
- Have demonstrated an IELTS level of at least 6.0 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Advanced or English for Academic Purposes Advanced Level.

**Total Core Units:** 4

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee \$9,000 being:

Tuition Fee	AUD \$8,300
Application Fee	AUD \$200
Material Fee	AUD \$500

**Total Course Duration:** 30 weeks including:

- 2 study periods of 12 weeks each (24 study weeks in total).
- 6 weeks of holiday time.

**Total Terms:** 2 Terms.

**Employment Pathway:**

The employment outcomes for this vary across different industry sectors. Possible job titles and roles relevant to this qualification include:

- RTO Manager
- Career Development Manager (Education Sector)
- RTO Education Advisor
- RTO General Manager

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Observation
- Project activities
- Portfolio,
- Case study
- Third-party evidence
- Reflective journal
- Written report
- Written questions

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date**

# BSB80515 Graduate Certificate in Management (Learning) Course Structure

Number of Core Units: 2

Number of Elective Units: 2

Unit Code	Unit Name
BSBLDR801	Lead personal and strategic transformation
BSBLED802	Lead learning strategy implementation
BSBLDR803	Develop and cultivate collaborative partnerships and relationships
BSBINN601	Lead and manage organisational change



# BSB80615 Graduate Diploma of Management (Learning)

**Qualification CRICOS Code:** 0100477

**Qualification Status:** Current

**AQF Level:** 8

**Entry Requirement:**

- Have successfully completed BSB80515 Graduate Certificate of Management (Learning) or any other qualification at Graduate Certificate level (AQF level 8).  
or
- Have successfully completed a Bachelor's degree.  
or
- Have completed Advanced Diploma qualification and 2 years equivalent full-time experience at a management level.
- Be at least 18 years of age or above;
- Have successfully completed academic requirements as specified above.
- Have demonstrated an IELTS level of at least 6.0 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Advanced or English for Academic Purposes Advanced Level.

**Total Core Units:** 8

**Mode of Delivery:** Face-to-face 20 hours per week.

**Course Fees:**

Total Course Fee \$15,000 being:

Tuition Fee	AUD \$14,000
Application Fee	AUD \$200
Material Fee	AUD \$800

**Total Course Duration:**

52 weeks including:

- 4 study periods of 11 weeks each (44 study weeks in total).
- 8 weeks of holiday time.

**Total Terms:** 4 Terms.

**Employment Pathway:**

The employment outcomes for BSB80615 Graduate Diploma of Management (Learning) vary across different industry sectors. Possible job titles and roles relevant to this qualification include:

- RTO Manager
- Career Development Manager (Education Sector)
- RTO Education Advisor
- RTO General Manager

**Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

**Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Observation
- Project activities
- Portfolio,
- Case study
- Third-party evidence
- Reflective journal
- Written report
- Written questions

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date**



# BSB80615 - Graduate Diploma of Management (Learning) Course Structure

Number of Core Units: 2

Number of Elective Units: 6

Unit Code	Unit Name
BSBINN801	Lead innovative thinking and practice (Core)
BSBRES801	Initiate and lead applied research (Core)
BSBLDR803	Develop and cultivate collaborative partnerships and relationships
BSBINN601	Lead and manage organizational change
BSBLDR801	Lead personal and strategic transformation
BSBLED802	Lead learning strategy implementation
BSBFIM801	Manage financial resources
BSBINM601	Manage knowledge and information



# BSB42415 - Certificate IV in Marketing and Communication

**Qualification CRICOS Code:** 0100475

**Qualification Status:** Current

**AQF Level:** 8

## **Entry Requirement:**

- have demonstrated an IELTS level of at least 5.5 or equivalent (test results must be no more than 2 years old) or the successful completion of at least General English Upper Intermediate or English for Academic Purposes Upper Intermediate level.
- have successfully completed Australian year 11 or equivalent
- are at least at age of 18 on the date of course commencement
- have a suitable level of language, literacy and numeracy to complete course requirements with or without additional support that Newton College is able to provide (applicable for Level 1 countries only)
- **Please Note:** All the students commencing this course are required to complete LLN test on the orientation day to assist Newton College to identify student's needs for additional support during their study with Newton College.

**Total Core Units:** 5

**Mode of Delivery:** Face-to-face 20 hours per week.

## **Course Fees:**

Total Course Fee \$6,000 being:

Tuition Fee	AUD \$5,500
Application Fee	AUD \$200
Material Fee	AUD \$300

## **Total Course Duration:**

The duration for this program is 26 weeks including:

- 2 study periods of 11 weeks each (22 study weeks in total)

- 4 weeks of holiday time

**Total Terms:** 2 Terms.

## **Employment Pathway:**

The employment outcomes for this vary across different industry sectors. Possible job titles and roles relevant to this qualification include:

- Marketing officer
- Marketing research assistant
- Marketing coordinator
- Public relations officer

## **Credit Transfer:**

Credit may be awarded on the basis of a combination of Credit Transfer plus an individual RPL assessment for additional learning.

For international students, any reduction in overall course duration brought about by RPL/Credit transfer is reported via PRISMS and an appropriate eCoE issued. For details, please refer to <https://newton.edu.au/policy-and-procedure/>

## **Course Assessment:**

Trainer/Assessor will use the correct assessment tools to gather sufficient and quality evidence about student performance in order to make the assessment decision based on the qualification training and assessment strategy. Assessment evidence may include but not limited to:

- Observation
- Project activities
- Portfolio,
- Case study
- Third-party evidence
- Reflective journal
- Written report
- Written questions

**Note: Domestic student please contact Marketing Manager or email [admissions@newton.edu.au](mailto:admissions@newton.edu.au) for the course schedule date**

# BSB42415 - Certificate IV in Marketing and Communication

## Course Structure

Number of Core Units: 5

Number of Elective Units: 7

Unit Code	Unit Name
BSBCMM401	Make a presentation (Core)
BSBCRT401	Articulate, present and debate ideas (Core)
BSBMGT407	Apply digital solutions to work processes (Core)
BSBMKG417	Apply marketing communication across a convergent industry (Core)
BSBMKG418	Develop and apply knowledge of marketing communication industry (Core)
BSBCUS401	Coordinate implementation of customer service strategies
BSBLDR402	Lead effective workplace relationships
BSBMKG401	Profile the market
BSBMKG408	Conduct market research
BSBMKG413	Promote products and services
BSBPMG522	Undertake project work
BSBRES411	Analyse and present research information



## General English Course Information

Levels	Elementary, Pre-Intermediate, Intermediate, Upper intermediate
Duration	11 weeks per level
Starting dates	You can start any week (except holidays – contact us)
Hours per week	20
Visas	Any visa which allows you to study in Australia, including student visa, working holiday visa and tourist visa (some visas may limit the total number of study weeks)
Entry requirements	<ul style="list-style-type: none"> <li>You must be at least 18 years old at the course commencement</li> <li>Subject to levels from IELTS 3.5 to IELTS 5.0</li> </ul>

### **Who is this course for?**

It's for anyone who would like to improve their English in a general way! It covers English that is useful in everyday life. If you want to improve your English for university, higher education, TAFE or VET study and your English level is Intermediate and higher, then please see our EAP course.

### **What will I learn on the course?**

The course covers all areas of English: speaking, listening, writing and reading. To help you with these skills, there will also be plenty of vocabulary, pronunciation and grammar. We focus on the English that is most important to most people – that is, real life English.

### **What are the teaching methods?**

At Newton, we believe that people learn best when they are enjoying themselves, are interested in what they are learning and when the study is similar to real life. We also believe that people learn by doing – that is, to learn to speak English, people have to do a lot of speaking practice, and to listen more easily, people have to do lots of listening practice.

Therefore, in your lessons you will do a lot of practice in real-life situations. There will be a lot of discussions, role-plays, reading of interesting magazine articles and websites, writing to communicate with people around the world, and listening to people with a range of accents.

Each week has a different topic. Topics are chosen to be useful to you in real life and to be interesting. From time to time you will also go outside class to practise English in the real world.

### **Will there be any assessment?**

There will be formative tests, and teachers will also give you marks for homework and class activities such as speaking. Assessment will help you to see your progress, so that teachers can find which areas to give extra attention to. All assessment is very supportive – completely different from exams at school!

### **What do I get when I finish?**

When you finish your course, we will give you a certificate and a report. This shows your grades and the levels you studied at.



## EAP Course Information

Levels	Intermediate, Upper Intermediate and Advanced
Duration	11 weeks per level
Starting dates	You can start any week (except holidays – contact us)
Hours per week	20
Visas	Any visa which allows you to study in Australia, including student visa, working holiday visa and tourist visa (some visas may limit the total number of study weeks)
Entry requirements	<ul style="list-style-type: none"> <li>You must be at least 18 years old at the course commencement</li> <li>Subject to levels from IELTS 4.5 to IELTS 5.5</li> </ul>

### *Who is this course for?*

This course is for anyone aged 18 or over who is preparing to study for a degree or classroom-based VET course where the study is in English. Even if your English is already good enough for further study, an EAP course can help you understand how to do assignments well – and thus make your further study easier. It may even help you get higher grades in your qualification!

### *What will I learn on the course?*

This course covers academic English: the English you will need for further study. It includes speaking, listening, writing and reading, including listening to lectures, speaking in tutorials, giving presentations, reading academic texts, and writing essays and reports. To help you with these skills, there will also be plenty of vocabulary and grammar to help you succeed in your future course.

### *What are the teaching methods?*

At Newton, we believe that people learn best when they are interested in what they are learning and when the study relates to real life. We also believe that people learn by doing – thus you will complete projects such as essays and presentations that are similar to university

or VET assignments – with a lot of help from the teacher, of course! You will also listen to lectures, read academic texts, and take part in discussions.

Vocabulary and grammar learning will be in the context of real-world academic tasks.

We also believe that language learning should be communicative and interactive. You will spend a lot of speaking with other students, because this will help you to learn effectively.

### *How will my English be assessed?*

Continuous assessment is used. Your teachers will give you marks and feedback for the projects you do, as well as for work in class and for homework. You will also have a weekly test covering reading, listening or writing. The purpose of assessment is for you to see your progress, and so that teachers can find which areas to give extra attention to. All assessment is supportive – perhaps very different from your exams at school! Feedback from assessment is part of learning: your teacher will help you to improve for the next task.

### *What do I get when I finish?*

When you finish your course, we will give you a certificate and a report. This shows your grades and the levels you studied at.

# How to Apply (International Students)

## 1. Select the course you wish to study.

The list of the courses, fees and the entry requirements can be found in the International Student Prospectus locate on <https://newton.edu.au/student-prospectus-brochure/>.

## 2. Complete the International Student Application Form, sign and send with all the following supporting documentation.

- Certified copy of Passport page and visa page
- Certified copy of academic transcript and certificate of the highest previous study
- IELTS Certificate

## 3. You can apply directly or through Newton approved agent.

If applying directly, please send the completed International Student Application Form and the supporting documents to [admissions@newton.edu.au](mailto:admissions@newton.edu.au).

## 4. Please read the Newton policy and procedure that are located on <https://newton.edu.au/policy-and-procedure/>.

## 5. Once being admitted, you will be issued with a Letter of Offer, which will include the tuition fees and other costs associated with your selected course(s) as well as a Written Agreement.

(Note – the offer may be conditional on providing certain documentation or/and meeting certain entry requirements)

## 6. Students from countries that require Pre-Visa Approval (PVA) will not need to forward fees until PVA has been granted by the Department of Home Affairs (DHA).

## 7. Pay these fees as per your Letter of Offer:

- Course fees
- Enrolment fees
- Overseas Student Health Cover (OSHC)

Fees can be paid via a Bank Draft made payable to Newton College, directly to our bank account or via credit card.

Our Postal Address:

**Brisbane Campus:** 98 Cleveland Street, Greenslopes, Brisbane QLD 4120

**Melbourne Campus 1:** Level 10, 190 Queen Street, Melbourne VIC 3000

**Melbourne Campus 2:** Level 10, 108 Lonsdale Street, Melbourne VIC 3000

Email: [admissions@newton.edu.au](mailto:admissions@newton.edu.au)

## 8. Once we receive your payment and signed Written Agreement, we will issue an electronic Confirmation of Enrolment (eCoE) and you will be able to organise your student visa application process.

For more information about Australian Student Visa: <https://www.homeaffairs.gov.au/>

TPS: <https://tps.gov.au/Home/NotLoggedIn>



## How to Apply (Domestic Students)

1. Complete the Domestic Student Application Form and send the completed form to [admissions@newton.edu.au](mailto:admissions@newton.edu.au), along with the following documents and application fees of AUD 200 (non-refundable).
  - Certified copy of Passport page and visa page
  - Certified copy of academic transcript and certificate of the highest previous study
  - IELTS Certificate
2. For courses and fees details, please visit Newton website <https://newton.edu.au/student-prospectus-brochure/>.
3. Once being admitted, you will be issued with a Letter of Offer, which will include the tuition fees and other costs associated with your selected course(s).
4. You needs to accept the offer and submit to [admissions@newton.edu.au](mailto:admissions@newton.edu.au) with the deposit payment.  
For details of the Newton policy please visit <https://newton.edu.au/policy-and-procedure/>.
5. On receipt of payment Newton will issue an Enrolment Confirmation via email with the proposed course start date.



## Fees and Refund

**Please note:** Under ESOS legislations, Newton College will not collect in excess of 50% of the total tuition payable prior to commencement of the course. While Newton College cannot require students to pay more than 50% up front, it can accept more than 50% of tuition fees before a course starts if the student, or the person responsible for paying the fees, chooses to pay more.

Newton will refund tuition fees in accordance with the provisions of applicable legislation. The CEO will review the refund schedule annually. The schedule will be included in the student Written Agreement and in this Policy and Procedure. Newton will make the refund to a prospective, current or former student under this policy. Refunds will be made using the same method as was used to make the initial payment. For example, if tuition fees were made by credit card, a refund of those tuition fees will be made by payment to that card.

Written authorisation from that person, or entity, is required before refunds can be made payable to any other party. Students should submit this authorisation with their written request for refund. All Student refunds are made in Australian dollars or the foreign currency equivalent at the time and will be net of any handling fee charged by local representatives used by the Student. Bank Charges on processing refund payments such as Telegraphic Transfer or draft fees to \$40 will be deducted from any refund. Newton College will provide the student with a statement detailing the calculation of the refund.

All applications for refund must be made in writing using 'Refund Application Form' and must be submitted to Finance Manager for their approval. The refunds will be processed towards the nominated account within 20 working days from the date of application. The amount of refund will be calculated in accordance with the summary of refunds.

It is student's responsibility to provide correct account details. Newton College will not authorise the transfer of fees to any other student's account. Refunds for students will be completed in the same method by which the fees were originally paidon.

**Please note:**

1. Refunds applications after course commencement is only in relation to Tuition Fees only. Tuition fees and Material fees are specified in the Enrolment Acceptance Agreement.
2. Newton College is not able to provide any refunds for fees paid to third parties such as Health insurance or fees paid directly to an education agent.
3. Where the student breaches Newton College Policies and Procedures no refund is payable.
4. Students cannot apply for a refund where there is default on payment of Tuition and material fees.
5. Payment of a refund application cancels a student's enrolment.



## Summary of Refunds

Outline of Default Refund Arrangements (Application Fee is non-refundable under all circumstances)	
Initial Visa refused prior to course commencement (with Department of Home Affairs Refusal Letter)	Full refund less Administration Fee
Newton College is unable to provide the course for which the original enrolment and payment has been made	Full refund of the initial pre-paid fees
Withdrawal prior to agreed start date: Notify the Institute <b>more than 60 days</b> prior the course commencement date or within cooling off period	75% refund of the initial pre-paid fees less Administration Fee
Withdrawal prior to agreed start date: Notify the Institute <b>less than 60 days and greater than 28 days</b> prior the course commencement date	Only course material and/or equipment fee is refundable
Withdrawal prior to agreed start date: Notify the Institute <b>less than 28 days</b> prior the course commencement date	No refund
Visa refused after course commencement (with Department of Home Affairs Refusal Letter)	Refund of unused Tuition Fees for future study period/s
Withdrawal after course commencement (with confirmed extenuating circumstances)	Refund of unused Tuition Fees for future study period/s
Newton College is unable to continuously provide the commenced course for which the payment has been made	Refund of unused Tuition Fees for future study period/s
Withdrawal after course commencement without extenuating circumstances or cancellation of course due to student default.	No Refund
Abandonment of Course / Failure to return after scheduled break. Overseas Students withdrawing from a course of study will be reported to Department of Home Affairs, as required by law.	No refund
Student's extension of Visa is not granted.	No refund
	If entire fees is paid, refund of unused tuition fees less (fess for ongoing term and administration fee)
Visa is cancelled due to any action of student	No refund
RPL assessment	No refund

\*\*\*\*\*Administration fee is calculated as 5% of the amount paid or \$500 whichever is the lesser\*\*\*\*\*

(Refer to the NC Fees, Charges and Refund Policy and Procedure for details.)

## Transfer between Registered Providers

This policy applies to all overseas students studying with Newton College (NC) on a student visa and prospective students on a student visa who seek to transfer to NC.

NC assesses requests from students for a transfer between NC and other registered providers, prior to the student completing 6 months of his/her principal course of study, in accordance with this policy and procedure.

In line with Standard 7 of the National Code 2018, NC will not knowingly enrol an overseas student wishing to transfer from another registered provider's course prior to the student completing 6 months of their principal course of study, except in limited circumstances as below:

- Releasing registered provider, or the course in which the overseas student is enrolled, has ceased to be registered;
- Releasing registered provider has had a sanction imposed on its registration by the ESOS agency that prevents the overseas student from continuing his or her course at that registered provider;
- Releasing registered provider has agreed to the overseas student's release and recorded the date of effect and reason for release in PRISMS;
- Any government sponsor of the overseas student considers the change to be in the overseas student's best interests and has provided written support for the change

Note that in the very rare circumstances where the original provider or course has ceased to be registered, or sanctions have been placed by the Australian government or by Federal Regulator, by which student cannot continue his/her course at original provider, NC will not consider 'release' information on PRISMS. Evidence of this occurrence would be placed in the student file.

*For more information, please visit:*

[http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Transfer%20Between%20Registered%20Providers%20Policy%20and%20Procedure\\_V2.1.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Transfer%20Between%20Registered%20Providers%20Policy%20and%20Procedure_V2.1.pdf)



# Deferring, Suspending and Cancelling Overseas Student Enrolment

Newton College, in accordance with the ESOS Act 2000 and the National Code (Standard 9 of National Code 2018), has the authority to defer, suspend or cancel the enrolment of a student. This authority can be exercised based on the following criteria:

- If NC deem there to be compassionate and compelling circumstances (such as serious illness, injury or death in the family, political upheaval or natural disaster in the students' home country, a traumatic experience or other documented serious matters),
- If NC deem that there has been serious misbehaviour by the student
- If a student fails to pay the agreed fees as clearly indicated in the Written Agreement signed by the student
- If a student fails to make sufficient course progress in accordance with the Course Progress Policy & Procedure
- If a student fails to meet the required attendance requirements of the course as described in the Course Progress Policy & Procedure

If NC initiates the process of suspension or cancellation of a student's enrolment, before any action is taken NC will:

- Inform the student in writing of its intention to suspend or cancel the student's enrolment
- Include an explanation as to why this action is being initiated and,
- Advise the student of their right to appeal through the NC Complaints and Appeals process within 20 working days
- When NC actions the deferral, suspension or cancellation of a student's enrolment, NC will:
- Inform the student that they must seek advice from immigration regarding any potential impacts on their student visa
- Report the change of enrolment in PRISMS within 31 days

NC will ensure that the suspension or cancellation of the student's enrolment will not take place until all internal avenues for appeal have been exhausted unless there are extenuating circumstances that negatively impact on the student's safety and wellbeing, which may put the student at risk.

NC will ensure that the process for assessing, approving/rejecting and recording of the deferment, suspension and cancellation of students' enrolment is documented.

*For more information, please visit:*

[http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Deferring,%20Suspending%20and%20Cancelling%20Overseas%20Student%20Enrolment%20Policy%20and%20Procedure\\_V2.1.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Deferring,%20Suspending%20and%20Cancelling%20Overseas%20Student%20Enrolment%20Policy%20and%20Procedure_V2.1.pdf)

# RPL and Credit Transfer

## RPL Process

1. The candidate contacts Newton College and enquires about RPL.
2. Newton College provides the candidate with information about RPL. If the candidate decides they would like to proceed with RPL, Newton College must supply them with a copy of the RPL Self-Assessment Tool.
3. The candidate completes the RPL Self-Assessment Tool, identifying units they would like to apply for and evidence they could submit.
4. The candidate sends their RPL Self-Assessment Tool, a copy of their CV and any certified copies of relevant qualifications back to Newton College.
5. Newton College reviews the self-assessment checklists to determine if the candidate is suitable to proceed with the RPL process. This will include contacting the candidate to discuss the following:
  - Their work experience and anything of interest in their CV (for example, has the candidate worked in a different number of job roles, have they worked in a number of different workplaces, or the same one, professional development experiences, etc.).
  - The items they ticked/did not tick in their self-assessments.
  - The items listed in their evidence brainstorm (for example, will these add value to their application, or will you see evidence of their work when they complete the assigned tasks?).
  - The third party person – who is it, how long have they known the candidate in a professional capacity, etc.
6. The assessor makes a decision on the candidate's suitability for RPL. (If the candidate's work experience, skills and knowledge do not accurately reflect the requirements of the qualification or units therein, the candidate should be provided with information about formal training opportunities for this qualification. The candidate can then make a decision as to whether they would like to enrol in the course.
7. The successful candidate receives a copy of the:
  - Written agreement
  - Invoice for RPL assessment
  - RPL Evidence Tool
  - RPL Third Party Tool (assessor must indicate in this document which units are being applied for, if the candidate is not applying for the entire qualification).
8. The assessor contacts the candidate to discuss:
  - How to work through the RPL Evidence Tool
  - Arrangements for workplace observations (where applicable, and in consultation with the candidate's workplace supervisor to ensure that workplace visits are scheduled appropriately, and that the workplace has access to required equipment and resources)
9. The assessor participates in the RPL assessment process, which will include:
  - Visiting the candidate's workplace to observe completion of practical tasks (where applicable)
  - Completing verbal questioning (either over the phone, Skype or other video conference tool, or in person)
  - Being available to provide support and assistance to the candidate as required.



10. The candidate submits their RPL Evidence Tool booklet and their evidence portfolio.
11. The assessor checks the third-party person's ratings, feedback and comments in the RPL Third Party Tool.
12. Where necessary, the assessor contacts the third-party person to discuss anything that requires further clarification.
13. The assessor contacts the candidate's professional referees to discuss the candidate's workplace competency.
14. The assessor contacts the candidate once an outcome has been made – all outcomes are to be summarised in the Assessment Outcome Summary in this document.
15. The assessor forwards all documents to Newton College's office for record keeping (see below).

### **CT (Credit Transfer)**

1. Applicants for credit transfer must complete the Credit Transfer Application form, attach a copy of a Qualification, Statement of Results (academic transcript) or Statement of Attainment and submit the application to the RTO manager.
2. The RTO Manager must check the qualifications, Statement of Results (academic transcript) or Statement of Attainment, and grant credit transfers for identical units that have been identified as being completed at another Registered Provider.
3. The student and the RTO manager must sign the completed credit transfer record.
4. Granting of credit transfer must be recorded as a unit outcome in the student file/student management system.
5. After credit transfer is granted, a student's course schedule must be reviewed and any reductions in the scheduled attendance and the reasons for the reduction recorded and placed in the student file.
6. If possible, a full-time load for the student should be maintained by adjusting a student's course schedule and duration for completion of the course.
7. Any course duration reduction as a result of Credit Transfer granted to students must be indicated on:
  - Confirmation of Enrolment, if granted prior to the issue of a Visa, or
  - PRISMS, if granted after the issue of a Visa.
8. The following document must be placed in the student file:
  - Verified copies of qualifications
  - Statement of Results (academic transcript)
  - Statements of Attainment
  - Credit Transfer Application form

*For more information, please visit:*

[www.newton.edu.au/Newton/Services/PoliciesProceduresForms/RPL%20and%20Credit%20Transfer%20Policy%20and%20Procedure\\_V1.0.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/RPL%20and%20Credit%20Transfer%20Policy%20and%20Procedure_V1.0.pdf)

## Complaints and Appeals

Newton College (NC) ensures that students have ready access to a robust and fair complaints and appeals process. These processes are independent, easily and immediately accessible, and inexpensive for the parties involved. This policy establishes the rules under which NC must act in response to a student complaint or appeal against a decision made by NC.

- NC will ensure that students have a clear understanding of the steps involved in the procedure by providing procedural information on the NC website and in the student Written Agreement and by explaining the process on the orientation.
- All students submitting a complaint or appeal must be treated fairly, professionally, transparently and without repercussion for making such a complaint or appeal.
- The processing of a complaint or appeal must be commenced within 10 days of it being received by NC.
- Students should ideally attempt to resolve a complaint informally prior to lodging a formal complaint.
- In all cases where a formal complaint is made, NC will provide a response to the student.
- In all cases where an outcome has been reached, NC will inform the student (in writing) of the outcome of the appeal that clearly explains the reasons for that outcome. NC will retain copies of all such written communications, outcomes and reasoning.
- All students attending an appeal panel review are entitled to be accompanied by a support person of their choice.
- In situations where a student's internal appeal has been rejected, the student will be informed of the options available to them outside those offered by NC, if they wish to escalate the complaint or appeal beyond the NC processes. NC will inform students of their options for external appeal within 10 working days of making a decision.
- In a situation where an appeal (internal or external) is upheld, NC will immediately action that outcome and advise the student of the outcome and any follow up action.
- NC will ensure corrective action is taken in response to any complaint or appeal to mitigate any reoccurrence that may lead to similar complaints and appeals being lodged in the future.
- NC will collect the data about complaints and appeals and record the data in the Complaint Register.
- This data will include action taken to address the root cause of complaints, the follow-up and the outcome of the complaints/appeals. Evidence of complaints and appeals will be saved in the Complaints and Appeals folder, as well as the minutes of staff meetings at which actions arising from complaints were agreed and other relevant documentation. The folder will be managed by the RTO Manager and placed in a secured place.
- Complaints and appeals may be made in regards with but not limited the following issues:
  - Enrolment process
  - Education agents
  - Campus facilities and resources (including the kitchen resources)
  - Training
  - Staff
  - Academic results
  - Course progress
  - Discrimination, harassment and bullying
  - Fees and refunds
  - Other students of NC
  - Any other party directly or indirectly related to NC

*For more information, please visit:*

[www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Complaints%20and%20Appeals%20Policy%20and%20Procedure\\_V1.2.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Complaints%20and%20Appeals%20Policy%20and%20Procedure_V1.2.pdf)

## Student Support

Newton College ensures that all students are given support while studying at NC. This support includes both academic support and non-academic support. NC ensures that students are made aware of the support available and that all these services are made available to students at no additional cost.

An orientation program is conducted before the classes begin and is compulsory for all newly commencing students. The program includes an introduction to NC, its services and facilities as well as a basic introduction to Australian culture, society and life. Students are also introduced to the academic culture and rules of the Institute that are necessary for successful study. A complete orientation will ensure students are adequately prepared for study at NC and integrating into Australian society. The information that will be covered in the orientation program is described in detail in the procedure.

NC provides:

- The opportunity for students to participate in services, and provides services designed to assist students in meeting course requirements. These services include learning advice and English support.
- The opportunity for students to access welfare-related support services to assist with issues that may arise during their study, including course progress and accommodation issues. These services are provided at no additional cost to the student.
- Designated members (see below) of staff are the official point of contact for students.
- Staff members who interact directly with students are aware of the obligations of the Institute under the ESOS framework and the potential implications for students arising from the exercise of these obligations.

*For more information, please visit:*

[www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Student%20Support%20Policy%20and%20Procedure\\_V1.2.pdf](http://www.newton.edu.au/Newton/Services/PoliciesProceduresForms/Student%20Support%20Policy%20and%20Procedure_V1.2.pdf)



## Courses and Fees

CRICOS Code	Course Code and Course Name	CRICOS Tuition Fee	Application Fee	Material Fee	Total CRICOS Course Fee
094911E	BSB50215- Diploma of Business	AUD\$9,500	AUD\$200	AUD\$300	AUD\$10,000
095919M	BSB60215- Advanced Diploma of Business	AUD\$11,500	AUD\$200	AUD\$300	AUD\$12,000
098894B	BSB51918- Diploma of Leadership and Management	AUD\$9,500	AUD\$200	AUD\$300	AUD\$10,000
095920G	BSB61015- Advanced Diploma of Leadership and Management	AUD\$11,500	AUD\$200	AUD\$300	AUD\$12,000
097597G	PSP50916- Diploma of Interpreting (LOTE-English)	AUD\$9,000	AUD\$200	AUD\$300	AUD\$9,500
097599F	PSP60916- Advanced Diploma of Interpreting (LOTE-English)	AUD\$11,500	AUD\$200	AUD\$300	AUD\$12,000
097598G	PSP60816- Advanced Diploma of Translating	AUD\$13,500	AUD\$200	AUD\$300	AUD\$14,000
095921F	BSB80315- Graduate Certificate in Leadership Diversity	AUD\$8,500	AUD\$200	AUD\$300	AUD\$9,000
095922E	BSB80215- Graduate Diploma of Strategic Leadership	AUD\$14,500	AUD\$200	AUD\$300	AUD\$15,000
0100476	BSB80515- Graduate Certificate in Management (Learning)	AUD\$8,300	AUD\$200	AUD\$500	AUD\$9,000
0100477	BSB80615- Graduate Diploma of Management (Learning)	AUD\$14,000	AUD\$200	AUD\$800	AUD\$15,000
0100475	BSB42415-Certificate IV in Marketing and Communication	AUD\$5,500	AUD\$200	AUD\$300	AUD\$6,000
098558G	General English	AUD280/Week	AUD\$200	AUD\$80/Level	AUD\$16,640
098559F	English for Academic Purposes	AUD310/Week	AUD\$200	AUD\$80/Level	AUD\$12,795

### Please Note:

Newton College does not guarantee that:

- A learner/student will successfully complete a training product on its scope of registration; OR
- A training product can be completed in a manner which does not meet the requirements of Clause 1.1 and 1.2 of Standards of Registered Training Organisation 2015; OR
- A learner/student will obtain a particular employment outcome where this is outside the control of the Newton College.





**NEWTON**  
**COLLEGE**

## CONTACT DETAILS

### NEWTON COLLEGE

Melbourne Campus 1: Level 10, 190 Queen Street, Melbourne, VIC 3000  
Melbourne Campus 2: Level 10, 108 Lonsdale Street, Melbourne VIC 3000  
Brisbane Campus: 98 Cleveland Street, Greenslopes, Brisbane QLD 4120  
Telephone: +61 3 9640 0057 (Melbourne) | +61 731 280 176 (Brisbane)  
Email: [admissions@newton.edu.au](mailto:admissions@newton.edu.au)  
Website: [www.newton.edu.au](http://www.newton.edu.au)

Disclaimer: Newton College reserves the right to discontinue, change or remove any course or units, fees, admission requirements or other details without notice. Please check all the details at the time of enrolment.